

BELLSOUTH

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October 23, 1996

EX PARTE OR LATE FILED

Mr. William F. Caton
Acting Secretary
Federal Communications Commission
Washington, DC 20554

RECEIVED

OCT 23 1996

Federal Communications Commission
Office of Secretary

Re: Ex Parte in CC Docket 96-149

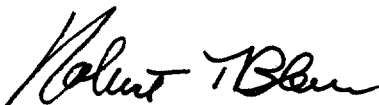
Dear Mr. Caton:

This is to inform you that on October 23, 1996, Whit Jordan and Robert Blau, representing BellSouth, met with Joe Farrell of the Office of Plans and Policy, and Doron Fertig of the Office of General Counsel regarding the above-referenced proceeding.

The purpose of the meeting was to discuss issues relating joint marketing and the implications of the Commission's local interconnection decision on local exchange competition. The attached charts, which show examples of the revenue for various retail, resale, and rebundling scenarios, were discussed during this meeting. The discussion was consistent with BellSouth's comments filed in this proceeding.

Pursuant to Section 1.1206(a)(2) of the Commission's rules, two copies of this notice are being filed with the FCC. Please associate this notification with the above-referenced proceeding.

Sincerely,



Robert T. Blau

Attachment

cc: Joe Farrell
Doron Fertig

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071

Florida
Example of Revenue for Retail, Resale & Rebundling
Multi-line Business

Average Flat Rate Customer for Highest Rate Group

	Retail	Resale @ 19.2%	Rebundled
Flat Rate	\$29.10	\$23.51	\$13.68 (loop)
Hunting	\$10.42	\$8.42	\$0.00
Vert. Svc.	\$2.92	\$2.36	\$0.00
IntraLATA Toll	\$2.48	\$2.00	\$0.29
InterLATA Sw Access	\$10.93	\$10.93	\$2.02
Port Charge			\$2.00
Local Usage			\$2.89
SLC	<u>\$6.00</u>	<u>\$6.00</u>	<u>\$0.00</u>
Total	\$61.85	\$53.22	\$20.88
 Diff. from Retail			
Amt		(\$8.63)	(\$40.97)
%		-14.0%	-66.2%

Notes:

1. Average rev. for vertical svc. & intraLATA toll computed from Jul. '96 data.
2. Unbundled elements use FCC proxy rates. Local Switching @ \$0.003
3. Resale discount rate is FCC proxy for BellSouth.

Florida
Example of Revenue for Retail, Resale & Rebundling
Multi-Line Business

Average Flat Rate Customer for Lowest Rate Group

		Resale @	
	Retail	19.2%	Rebundled
Flat Rate	\$19.80	\$16.00	\$13.68 (loop)
Hunting	\$7.09	\$5.73	\$0.00
Vert. Svc.	\$2.92	\$2.36	\$0.00
IntraLATA Toll	\$2.48	\$2.00	\$0.29
InterLATA Sw Access	\$10.93	\$10.93	\$2.02
Port Charge			\$2.00
Local Usage			\$2.89
SLC	<u>\$6.00</u>	<u>\$6.00</u>	<u>\$0.00</u>
Total	\$49.22	\$43.02	\$20.88
Diff. from Retail			
Amt		(\$6.20)	(\$28.34)
%		-12.6%	-57.6%

Notes:

1. Average rev. for vertical svc. & intraLATA toll computed from Jul. '96 data.
2. Unbundled elements use FCC proxy rates. Local Switching @ \$0.003
3. Resale discount rate is FCC proxy for BellSouth.

Florida
Example of Revenue for Retail, Resale & Rebundling
Single-Line Business

Average Flat Rate Customer for Highest Rate Group

	Resale @		
	Retail	19.2%	Rebundled
Flat Rate	\$29.10	\$23.51	\$13.68 (loop)
Vert. Svc.	\$2.92	\$2.36	\$0.00
IntraLATA Toll	\$2.48	\$2.00	\$0.29
InterLATA Sw Access	\$10.93	\$10.93	\$2.02
Port Charge			\$2.00
Local Usage			\$2.89
SLC	<u>\$3.50</u>	<u>\$3.50</u>	<u>\$0.00</u>
Total	\$48.93	\$42.30	\$20.88
Diff. from Retail			
Amt		(\$6.63)	(\$28.05)
%		-13.5%	-57.3%

Notes:

1. Average rev. for vertical svc. & intraLATA toll computed from Jul. '96 data.
2. Unbundled elements use FCC proxy rates. Local Switching @ \$0.003
3. Resale discount rate is FCC proxy for BellSouth.

Florida
Example of Revenue for Retail, Resale & Rebundling
Single-Line Business

Average Flat Rate Customer for Lowest Rate Group

	Resale @		
	Retail	19.2%	Rebundled
Flat Rate	\$19.80	\$16.00	\$13.68 (loop)
Vert. Svc.	\$2.92	\$2.36	\$0.00
IntraLATA Toll	\$2.48	\$2.00	\$0.29
InterLATA Sw Access	\$10.93	\$10.93	\$2.02
Port Charge			\$2.00
Local Usage			\$2.89
SLC	<u>\$3.50</u>	<u>\$3.50</u>	<u>\$0.00</u>
Total	\$39.63	\$34.79	\$20.88
Diff. from Retail			
Amt		(\$4.84)	(\$18.75)
%		-12.2%	-47.3%

Notes:

1. Average rev. for vertical svc. & intraLATA toll computed from Jul. '96 data.
2. Unbundled elements use FCC proxy rates. Local Switching @ \$0.003
3. Resale discount rate is FCC proxy for BellSouth.

Florida
Example of Revenue for Retail, Resale & Rebundling
Residence

Average Flat Rate Customer for Highest Rate Group

		Resale @	
	Retail	19.2%	Rebundled
Flat Rate	\$10.65	\$8.61	\$13.68 (loop)
Vert. Svc.	\$3.75	\$3.03	\$0.00
IntraLATA Toll	\$1.07	\$0.86	\$0.26
InterLATA Sw Access	\$8.95	\$8.95	\$1.65
Port Charge			\$2.00
Local Usage			\$3.50
SLC	<u>\$3.50</u>	<u>\$3.50</u>	<u>\$0.00</u>
Total	\$27.92	\$24.95	\$21.09
Diff. from Retail			
Amt		(\$2.97)	(\$6.83)
%		-10.6%	-24.5%

Notes:

1. Average rev. for vertical svc. & intraLATA toll computed from Jul. '96 data.
2. Unbundled elements use FCC proxy rates. Local Switching @ \$0.003
3. Resale discount rate is FCC proxy for BellSouth.

Florida
Example of Revenue for Retail, Resale & Rebundling
Residence

Average Flat Rate Customer for Lowest Rate Group

	Resale @		
	Retail	19.2%	Rebundled
Flat Rate	\$7.30	\$5.90	\$13.68 (loop)
Vert. Svc.	\$3.75	\$3.03	\$0.00
IntraLATA Toll	\$1.07	\$0.86	\$0.26
InterLATA Sw Access	\$8.95	\$8.95	\$1.65
Port Charge			\$2.00
Local Usage			\$3.50
SLC	<u>\$3.50</u>	<u>\$3.50</u>	<u>\$0.00</u>
Total	\$24.58	\$22.25	\$21.09
Diff. from Retail			
Amt		(\$2.33)	(\$3.49)
%		-9.5%	-14.2%

Notes:

1. Average rev. for vertical svc. & intraLATA toll computed from Jul. '96 data.
2. Unbundled elements use FCC proxy rates. Local Switching @ \$0.003
3. Resale discount rate is FCC proxy for BellSouth.

Georgia
Example of Revenue for Retail, Resale & Rebundling
Multi-line Business

Average Flat Rate Customer for Highest Rate Group

	Resale @		
	Retail	19.2%	Rebundled
Flat Rate	\$46.00	\$37.17	\$16.09 (loop)
Hunting	\$25.30	\$20.44	\$0.00
Vert. Svc.	\$5.05	\$4.08	\$0.00
IntraLATA Toll	\$2.99	\$2.41	\$0.92
InterLATA Sw Access	\$11.35	\$11.35	\$2.09
Port Charge			\$2.00
Local Usage			\$2.95
SLC	<u>\$6.00</u>	<u>\$6.00</u>	<u>\$0.00</u>
Total	\$96.69	\$81.45	\$24.05
 Diff. from Retail			
Amt		(\$15.24)	(\$72.64)
%		-15.8%	-75.1%

Notes:

1. Average rev. for vertical svc. & intraLATA toll computed from Jul. '96 data.
2. Unbundled elements use FCC proxy rates. Local Switching @ \$0.003
3. Resale discount rate is FCC proxy for BellSouth.

Georgia
Example of Revenue for Retail, Resale & Rebundling
Multi-line Business

Average Flat Rate Customer for Lowest Rate Group

		Resale @	
	Retail	19.2%	Rebundled
Flat Rate	\$22.60	\$18.26	\$16.09 (loop)
Hunting	\$12.43	\$10.04	\$0.00
Vert. Svc.	\$5.05	\$4.08	\$0.00
IntraLATA Toll	\$2.99	\$2.41	\$0.92
InterLATA Sw Access	\$11.35	\$11.35	\$2.09
Port Charge			\$2.00
Local Usage			\$2.95
SLC	<u>\$6.00</u>	<u>\$6.00</u>	<u>\$0.00</u>
Total	\$60.42	\$52.14	\$24.05
Diff. from Retail			
Amt		(\$8.28)	(\$36.37)
%		-13.7%	-60.2%

Notes:

1. Average rev. for vertical svc. & intraLATA toll computed from Jul. '96 data.
2. Unbundled elements use FCC proxy rates. Local Switching @ \$0.003
3. Resale discount rate is FCC proxy for BellSouth.

Georgia
Example of Revenue for Retail, Resale & Rebundling
Single-Line Business

Average Flat Rate Customer for Highest Rate Group

		Resale @	
	Retail	19.2%	Rebundled
Flat Rate	\$46.00	\$37.17	\$16.09 (loop)
Vert. Svc.	\$5.05	\$4.08	\$0.00
IntraLATA Toll	\$2.99	\$2.41	\$0.92
InterLATA Sw Access	\$11.35	\$11.35	\$2.09
Port Charge			\$2.00
Local Usage			\$2.95
SLC	<u>\$3.50</u>	<u>\$3.50</u>	<u>\$0.00</u>
Total	\$68.89	\$58.51	\$24.05
 Diff. from Retail			
Amt		(\$10.38)	(\$44.84)
%		-15.1%	-65.1%

Notes:

1. Average rev. for vertical svc. & intraLATA toll computed from Jul. '96 data.
2. Unbundled elements use FCC proxy rates. Local Switching @ \$0.003
3. Resale discount rate is FCC proxy for BellSouth.

Georgia
Example of Revenue for Retail, Resale & Rebundling
Single-Line Business

Average Flat Rate Customer for Lowest Rate Group

	Retail	Resale @ 19.2%	Rebundled
Flat Rate	\$22.60	\$18.26	\$16.09 (loop)
Vert. Svc.	\$5.05	\$4.08	\$0.00
IntraLATA Toll	\$2.99	\$2.41	\$0.92
InterLATA Sw Access	\$11.35	\$11.35	\$2.09
Port Charge			\$2.00
Local Usage			\$2.95
SLC	<u>\$3.50</u>	<u>\$3.50</u>	<u>\$0.00</u>
Total	\$45.49	\$39.60	\$24.05
 Diff. from Retail			
Amt		(\$5.89)	(\$21.44)
%		-12.9%	-47.1%

Notes:

1. Average rev. for vertical svc. & intraLATA toll computed from Jul. '96 data.
2. Unbundled elements use FCC proxy rates. Local Switching @ \$0.003
3. Resale discount rate is FCC proxy for BellSouth.

Georgia
Example of Revenue for Retail, Resale & Rebundling
Residence

Average Flat Rate Customer for Highest Rate Group

		Resale @	
	Retail	19.2%	Rebundled
Flat Rate	\$16.15	\$13.05	\$16.09 (loop)
Vert. Svc.	\$5.05	\$4.08	\$0.00
IntraLATA Toll	\$1.79	\$1.45	\$1.06
InterLATA Sw Access	\$8.30	\$8.30	\$1.53
Port Charge			\$2.00
Local Usage			\$4.73
SLC	<u>\$3.50</u>	<u>\$3.50</u>	<u>\$0.00</u>
Total	\$34.79	\$30.38	\$25.41
Diff. from Retail			
Amt		(\$4.41)	(\$9.38)
%		-12.7%	-27.0%

Notes:

1. Average rev. for vertical svc. & intraLATA toll computed from Jul. '96 data.
2. Unbundled elements use FCC proxy rates. Local Switching @ \$0.003
3. Resale discount rate is FCC proxy for BellSouth.

Georgia
Example of Revenue for Retail, Resale & Rebundling
Residence

Average Flat Rate Customer for Lowest Rate Group

		Resale @	
	Retail	19.2%	Rebundled
Flat Rate	\$11.20	\$9.05	\$16.09 (loop)
Vert. Svc.	\$5.05	\$4.08	\$0.00
IntraLATA Toll	\$1.79	\$1.45	\$1.06
InterLATA Sw Access	\$8.30	\$8.30	\$1.53
Port Charge			\$2.00
Local Usage			\$4.73
SLC	<u>\$3.50</u>	<u>\$3.50</u>	<u>\$0.00</u>
Total	\$29.82	\$26.36	\$25.41
Diff. from Retail			
Amt		(\$3.46)	(\$4.41)
%		-11.6%	-14.8%

Notes:

1. Average rev. for vertical svc. & intraLATA toll computed from Jul. '96 data.
2. Unbundled elements use FCC proxy rates. Local Switching @ \$0.003
3. Resale discount rate is FCC proxy for BellSouth.